

## Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /032 W

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R 121356Z FEB 76

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 8937

INFO AMEMBASSY BERN

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY COPENHAGEN

AMEMBASSY OSLO

AMEMBASSY OTTAWA

AMEMBASSY PARIS

AMEMBASSY STOCKHOLM

AMEMBASSY THE HAGUE

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E.O. 11652: N/A

TAGS: EAIR, IATA, UK, FR, CA, GW

SUBJECT: CIVAIR - NORTH ATLANTIC FARES FOR EFFECT

APRIL 1, 1976

REF: STATE 33124

1. WE DISCUSSED NORTH ATLANTIC FARES SITUATION WITH  
GEORGE BONNEY, CIVIL AVIATION AUTHORITY'S FARES EXPERT.  
HE SAID HE TOO HAD HEARD RUMORS TO THE EFFECT THAT  
CANADIANS MAY BE TRYING TO STRIKE BILATERAL DEALS IN  
EUROPE TO APPLY IN OPEN RATE SITUATION IF IATA FAILS TO  
REACH AGREEMENT ON FARES. ONE SUCH RUMOR, HE SAID, WAS  
THAT AIR CANADA AND LUFTHANSA HAD REACHED UNDERSTANDING  
THAT THEIR RESPECTIVE GOVERNMENTS WOULD APPROVE A SUPER-  
APEX FARE OUT OF CANADA AND A VERY LOW GROUP FARE OUT  
OF FRG. BONNEY SAID, HOWEVER, HE TREATS SUCH RUMORS  
WITH CONSIDERABLE SKEPTICISM.

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2. WITHOUT PROMPTING ON OUR PART, BONNEY EXPRESSED SAME KIND OF CONCERNS ABOUT FARE BILATERALISM AS OUT-LINED PARA 4 REFTEL. AS PRACTICAL MATTER, HE SAID, IT "FEARFULLY DIFFICULT" FOR BILATERAL DEALS ON FARES TO WORK. IN HIS VIEW ANY INTERGOVERNMENTALLY CONCLUDED FARES UNDERSTANDING FOR NORTH ATLANTIC WOULD, AT MINIMUM, HAVE TO BE AGREED BY U.S., CANADA, UK, FRANCE AND FRG IF IT TO HAVE ANY CHANCE OF SUCCEEDING.

3. REGARDING UKG ATTITUDE TOWARD SO-CALLED SUPER-APEX FARE, BONNEY SAID BRITISH GOVERNMENT BELIEVES INDIVIDUAL-LY-TICKETED, ADVANCE PURCHASE TRAVEL ABOARD SCHEDULED SERVICE IS A PRODUCT FAR SUPERIOR TO ADVANCE PURCHASE CHARTER TRAVEL AND THEREFORE CAN AND SHOULD COMMAND A PRICE PREMIUM ABOVE ABC RATES.

MILLER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIR FARES, SUPPLEMENTAL AIRLINES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Film Number:** D760054-0421  
**From:** LONDON  
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**Office:** ACTION EB  
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**Previous Classification:** LIMITED OFFICIAL USE  
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